

### Procurement Plan from Micro & Small Enterprises (MSEs)

Telecommunications Consultants India Ltd. (TCIL) is a Govt. of India Enterprise, under Department of Telecommunications, Ministry of Communications. In accordance to the Public Procurement Policy for MSEs, Order 2012, following are the targets for procurement from MSEs for TCIL:

Particulars	Target	Values in INR in Crores
1. Procurement Projection for FY 2024-25	100%	960
2. % age of procurement from MSEs (including MSEs owned by SC / ST entrepreneurs) out of total procurement	25%	240
3. % age of procurement from only MSEs owned by SC / ST entrepreneurs out of total procurement (within Sl. 1 above)	4%	38.4
4. % age of procurement from only MSEs owned by Women entrepreneurs out of total procurement (within Sl. 1 above)	3%	28.8

#### **Important Points:**

- a) MSEs registered under Udyam Registration with Ministry of MSME are eligible for availing benefits under the Public Procurement Policy order 2012.
- b) To reduce transaction cost of doing business, MSEs are provided tender documents free of cost.
- c) MSEs are also exempted from payment of Earnest Money Deposit (EMD) or Bid Security. However, exemption from paying Performance Security is not covered under the policy.
- d) MSE bidders are also given relaxation in the minimum eligibility and similar work experience in the qualifying criteria for participation in tenders to the extent of 5% of the minimum eligibility and similar work experience prescribed for non-MSE vendors.
  - i. If items mentioned in EOI are non-splittable/ non-dividable and L1 is MSE bidder, complete purchase/ work order shall be given to the MSE (L1) bidder.
  - ii. If items mentioned in EOI are non-splittable/ non-dividable and L1 is non-MSE bidder:
    - If a MSE bidder is within L1+15% price range, the complete purchase/ work order shall be given to MSE bidder, subject to their matching the L1 price.
    - If MSE bidder is not within L1+15% price range, the complete purchase/ work order shall be given to L1 bidder.
  - iii. If items mentioned in EOI are splittable / dividable and MSE is neither L1 nor within L1+15%: The purchase/work order shall be given to L1 bidder.
  - iv. If the items mentioned in EOI are splittable / dividable and MSE is not L1 but within L1+15%:

25% of total procurement shall be made from MSE, subject to their matching the L1 price. In case more than one MSEs are within L1+15% range, procurement will be shared equally among such MSEs, subject to their matching of L1 price, with a minimum 4% procurement from SC/ST MSEs. In event of failure of SC/ST MSEs to match L1 price or no SC/ST MSEs in L1+15%, then this 4% sub-target shall be met from other MSEs. Similarly, minimum 3% reservation within above mentioned 25% reservation shall be applicable for MSEs owned by women entrepreneurs.
- e) In addition to 358 items reserved for procurement from MSEs under the policy, TCIL has also reserved the procurement of the following for procurement from MSEs:
  - i. Maintenance Service of TCIL Bhawan.
  - ii. House Keeping Service of TCIL Bhawan

- f) Special Vendor Development Programmes (VDP) / Buyer-Seller meets are conducted by TCIL with an aim to enhance participation of MSEs in government procurement.
- g) The policy is applicable only for procurement of goods produced and services rendered by the MSEs. Traders/distributors/sole agent/works contract are excluded from the purview of the policy.
- h) TCIL is registered on Sambandh and Samadhaan Portals of MoMSME.
- i) TCIL is registered on TReDS platform with M/s RXIL to help MSEs get immediate access to liquid fund based on TCIL's credit rating by discounting MSEs' trade receivables through an auction mechanism.

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