

29-2/2022-SU

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No.29-2/2022-SU
Government of India/भारतसरकार
Ministry of Communications / संचारमंत्रालय
Department of Telecommunications/दूरसंचार विभाग
Sanchar Bhawan, 20, Ashoka Road, New Delhi-1/संचारभवन 20, अशोकरोड,
नईदिल्ली 1-

Dated 27-09-2022

OFFICE MEMORANDUM

Subject: - Signed MoU between DoT and TCIL for the year 2022-23-reg.

The undersigned is directed to refer to your office email dated 09/09/2022 wherein system generated MoU 2022-23 in respect of TCIL was provided to DoT/TCIL and requested to sign the MoU within 21 days from the issue of the email. Accordingly, a signed copy of the same is enclosed herewith for further necessary action.

B.K. Nath
27/09/2022

(B.K. Nath)
Director (PSU III)
Tel No. 2303 6330

Encl. As above

To

Shri Amit Rastogi,
Director (MoU),
Department of Public Enterprises,
CGO Complex, Lodhi Road,
New Delhi-110003

(बी. के. नाथ)
(B. K. NATH)
निदेशक (पी.एस.यू.-III)
Director (PSU-III)
दूरसंचार विभाग, भारत सरकार
Deptt. of Telecom, Govt. of India
नई दिल्ली / New Delhi

Telecommunications Consultants (India) Ltd. (Consolidated) - MoU 2022-23

S.No.	Name of Parameter	Unit	Weightage	Target 2022-23
1	Total Income	Rs. in Cr.	25	2108
2	Increase in Turnover from foreign Operations over previous year	%	8	6.82
3	EBITDA as a percentage of Revenue	%	15	2.17
4	Total Expenses to Total Income	%	15	80
5	Asset Turnover Ratio	%	10	40.53
6	Acceptance/ Rejection of Goods & Services through TReDS Portal	%	5	100
7	Procurement from GeM as % of total procurement	%	2	25
8	Trade Receivables as no. of days of Revenue from Operations	Number of Days	5	90
9	Earning per Share	Rs.	15	0
		Total	100	

Notes:

- The targets are based on estimates for the FY 2021-22.
- Vision provided by the administrative Ministry is also considered for Benchmarking.
- EPS parameter for unlisted CPSE.
- Proportionate marks for achievement of 50% to 100% Targets except for the parameter on EPS.
- No marks for achievement below 50.00% of Targets.

Compliance parameters for 2022-23

S.No.	Parameter	Marks	Source/ Verification
1	DPE guidelines issued from time to time on CSR expenditure by CPSEs.	-1	Administrative Ministry
2	Compliance of provisions in the Companies Act, 2013 (or SEBI (LODR) regulations in case of listed entities) on Corporate Governance such as: (i) Composition of Board of Directors (ii) Board Committees (Audit Committee etc.) (iii) Holding Board Meetings (iv) Related Party Transaction (v) Disclosures and Transparency	-3	Administrative Ministry on the basis of CAG/ Statutory/ Secretarial Auditor Report(s)
3	Target as given by NITI Aayog on Assets Monetization Milestones	-1	Administrative Ministry on the basis confirmation from NITI Aayog
4	(i) Procurement of goods or services through MSEs as % of Total procurement of goods and services – 25 %	-1	Administrative Ministry on the basis of Sambandh portal
5	(ii) Procurement of goods or services through SC/ST MSEs as % of Total procurement of goods and services – 4%	-1	Administrative Ministry on the basis of Sambandh portal
6	(iii) Procurement of goods or services through Women MSEs as % of Total procurement of goods and services – 3%	-1	Administrative Ministry on the basis of Sambandh portal
7	Steps and initiative taken for Health & Safety improvement of Human Resources in CPSEs (Target to be prescribed by the Administrative Ministry)	-1	Administrative Ministry


CMD / MD, Telecommunications
Consultants (India) Ltd.


Secretary, Department of
Telecommunications

Date -

Date -

System Generated - MoU Dashboard