

**TELECOMMUNICATIONS CONSULTANTS INDIA LIMITED**  
**(A Government of India Enterprise)**



Advt No. TCIL/11/052/HRD/Rct./006/2021

Dated: 27.12.2021

**Advertisement for filling post of Chief General Manager –IT & Telecom(E8 Scale) on Deputation/Immediate Absorption basis .**

Telecommunications Consultants India Ltd. (TCIL) is an ISO 9001:2015 certified fast growing multinational Public Sector Organization under the Ministry of Communications and Information Technology, Govt. of India. TCIL is operating globally to provide world-class technology and Indian expertise in all fields of Telecom, IT & Civil.

**TCIL need officers from Central Govt/CPSE/SPSE on deputation/Immediate Absorption basis possessing qualification and experience in field of IT and Telecom .**

**No. of Post : 02**

**1. Eligibility of Candidate coming to TCIL on Deputation Basis:**

**a. Eligibility:**

The officer applying on deputation basis shall be holding post in any Central Govt/CPSE/SPSE on E8 (IDA ) scale or **Level 14** of Pay Matrix(7<sup>th</sup> PRC).

**b. Period of Deputation:**

The initial period of deputation shall be for three(3) years extendable to further period of two years.

**c. Pay & Allowances:**

- Pay etc of Government officers on deputation to TCIL:

The Govt officers, who shall come on deputation to TCIL, will continue to draw the salary as per their entitlement in the parent Department. Only those, who come on permanent absorption basis, will get the CPSE scales, perks and benefits.

- In case of Deputation of Officers to TCIL from CPSE/SPSE :

i. An employee of a CPSE / SPSE appointed on deputation to TCIL may elect to draw pay in the scale of deputation post or his/her basic pay in the parent organization plus deputation allowance thereon plus personal pay, if any.

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ii. The employee on deputation has to exercise the option within one month from date of joining. The option once exercised shall be final.

However employee may revise the option under following circumstances which shall be effective from the date of occurrence of the same:

a) When he/she receives 'Pro forma promotion' or revision/up- gradation of scale in the parent organization

iii. If pay of an employee in the parent organization undergoes downward revision, the pay on deputation will also be re-fixed on the basis of the revised pay.

**2. Eligibility of Candidate coming to TCIL on Immediate Absorption basis:**

- Essential Qualification : B.E./B.TECH/M.TECH/MCA/BSC (Engg) in relevant field of Electronics and Communication/IT/Computers Science/Electrical Engineering from any recognized university
- Desirable Qualification : Full time MBA/PGDM in Marketing/ Fin/IT/Operation Management from recognized Institute/University
- Age : Maximum 53 years as on 01.01 2022
- Pay scale : E8-IDA (Rs. 1,20000-2,80000) plus other allowance Like HRA, Medical, LTC, Transport Allowance, Perks & PRP as per Company Rules.

**Eligibility & Experience:**

| Candidate Category   | Eligible Pay Scale of Regular Post           | Min. experience in Eligible Scale as on 01.01.2022 | Total Experience in relevant field as on 01.01.2022 |
|--|--|--|---|
| Central/State Govt./Armed Forces of the Union and All India Services | Pay matrix Level 13 (CDA) Substantive Grade. | 3 years  | 20 years  |
| CPSE/SPSE  | E-7 IDA Scale (Substantive Grade).           | 3 years  | 20 years  |

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**Experience:** Candidate should have relevant experience in following areas-

- i) To have strong communication, presentation and project management skill and networking capabilities.
- ii) Proficient in Microsoft Excel, Power Point and Word.
- iii) Good leadership qualities with capabilities to lead from the front.
- iv) Able to work on multiple project simultaneously.
- v) Proven strategic planning experience at senior management level.
- vi) Experience in handling the business unit independently as profit centre.
- vii) Experience in preparing short-term and long-term business plan.
- viii) Experience in carrying out project appraisal, cost-benefit analysis of various alternate options of business plan.
- ix) Experience in Sales, Marketing, Business development of Telecom, IT/ITES, IoT products and services, CRM.
- x) Telecom, IT network Operation, maintenance, planning, project management, installation, testing and commissioning.
- xi) Material management, tendering process.
- xii) Project appraisal, business analysis.
- xiii) Familiarity and experience in 3G/4G Mobile technology, FTTH, MPLS, IMS, Video-surveillance, SD-WAN, OFC cable laying, M/W, Wi-Fi etc.
- xiv) Familiarity and experience in IoT, Data centre, SoC, Cyber Security, eCRM, Billing system.

**Job description:**

The duties and responsibilities include but not limited to-

- i) To be head of independent business unit and run it as profit centre and lead the team under him for achieving the business goals of company.
- ii) Prepare annual business plan and prepare action plan and implement it to achieve the targets set by management and MoU targets of the company.
- iii) Prepare notes for approval by the company Board.
- iv) Collaborate with Board of Directors on development and execution of business plan.
- v) Coordinate with various business units of company for achieving business goals.
- vi) Meet, interact with clients to understand their business needs, suggest solutions to them, design and implement the solution for client.



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- vii)** Acquire new business, Sales, Marketing, Business development, CRM in IT/ITES, Telecom, Communication, Networking, Data centers, e-governance, e-commerce, Cyber security & Video Surveillance, Smart Cities, IoT, e-education, e-health and other relevant field.
- viii)** Solution design, Network Planning, Project Management, Trunkey project execution, O&Min IT/ITES, Telecom, Communication, Networking, Data centers, e-governance, e-commerce, Cyber security & Video Surveillance, Smart Cities, IoT, e-education, e-health and other relevant field.
- ix)** Developing vendor base, technology partners and tying up with them for meeting client's requirement.
- x)** Initiating procurement process, Tendering document framing, tender finalization.

**Necessary Instructions: -**

1. Before applying, the candidate should ensure he/she fulfills the eligibility criteria and other norms mentioned in the advertisement.
2. Experience in the relevant field shall be calculated from the date of attaining the minimum essential qualification(s).
3. The posts advertised are meant for different locations in India/Abroad.
4. Mode of selection will be interview. TCIL reserves the right to modify the selection procedure , if deemed fit.
5. TCIL reserves the right to increase /decrease the number of vacancies and cancel the recruitment process at any stage.
6. TCIL reserves the right to shortlist applicants for interview and not bound to call all candidates meeting eligibility criteria.
7. The decision of TCIL in all matters would be final and binding, and no correspondence in this regard would be entertained.
8. Candidates working in Govt./CPSE/SPSE organizations should forward their applications through proper channel on or before the last date. Candidate may send advance copy directly to TCIL. However in case the application through proper channel is not received up to last date, it will not be entertained.
9. Incomplete/unsigned applications and applications received after the last date of receipt will not be entertained and the application form in the prescribed format without the self-attested



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copies of all relevant certificates ie Educational/Professional Qualifications, Date of Birth , proof of CTC/ Salary, candidates shall have to submit relevant pay certificate /certified salary slip & Work Experience (s) will liable to be rejected. TCIL does not bear any responsibility for any delay in post/courier for any reason whatsoever.

10. Name of the post applied for should invariably be mentioned on the top of the envelope containing the application form.
11. Interested candidates should send their applications in the prescribed format only in offline mode addressed to **“The General Manager (HR), Telecommunications Consultants India Ltd., TCIL Bhawan, Greater Kailash –I, New Delhi - 110048** up to the last date of receipt of applications.
12. Last date of receipt of application through proper channel: **10<sup>th</sup> Feb 2022**